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# Purchasing Management Week

**IEDC**

Bled School of  
Management

*A School with a View*



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**Purchasing Strategies and Organization (3 days)**

**Purchasing Excellence (3 days)**



**PROGRAM**

## About the Program

This 6-day long course focuses particularly on the organizational aspects of purchasing, covering key topics to help you transform the purchasing function and significantly improve performance.

## WHO should attend?

- Purchasing managers and executives who wish to contribute to improving the business performance of their company

## Topics covered

- Aligning the purchasing strategies to business strategies
- Aligning the purchasing organization with business organization and constraints
- Key business trends and implications for purchasing
- Managing talent and developing the innovation culture
- Purchasing excellence and performance management
- Supply chain and sustainability
- Developing category strategies
- Global sourcing
- Managing key suppliers
- Shaping the purchasing organization

## When & Where?

**November 7 - 13, 2019**

IEDC-Bled School of Management

Participation fee: **€ 3.000 + VAT**

Early-bird fee: **€ 2.850 + VAT** before October 4, 2019

## Lecturers

### François Dousset

EIPM - The European Institute of Purchasing Management, France



### Hervé Legenvre

EIPM - The European Institute of Purchasing Management, France



### Endorsed by Dr. Peter Kraljič

Honorary professor at IEDC whose HBR article From Purchasing to Supply Management led to the establishment of Peter Kraljič Award for most effective purchasing organization.



## How to apply?

For the **application process** or **further information** about the program, please **visit [www.iedc.si](http://www.iedc.si)** or contact **Ms Albina Ribič**:  
p: **+386 4 57 92 545** e: **albina.ribic@iedc.si**

### Content partner

EIPM (European Institute for Purchasing Management) is a pioneer in purchasing training in Europe and today stands as the leading Global Centre in Executive Procurement and Supply Management Education.

### Expert and Marketing Partner

ZNS was founded in 2003 as a non-profit, non-political, independent oriented organization with clear aim to develop a community of procurement executives and purchasing professionals with a common venue and to share ideas and best practices that address the needs and concerns of supply management professionals in Slovenia

### Lead organizer

### About IEDC-Bled School of Management

The IEDC-Bled School of Management, founded in 1986 as the first management school of its type in Central and Eastern Europe, is one of the leading international management development institutions in CEE. More than 90, 000 participants from over 100 countries have attended MBA, General Management Program (GMP), Young Managers Program (YMP) and other IEDC executive education seminars. and events.

