

General Management Program

Specialization in Purchasing Management

IEDC
Bled School of
Management

A School with a View



—
**Maximize your impact at
work and get ready for
challenges of Purchasing
Management**



LONG PROGRAMS



Maximise your impact at work.

What

are the program objectives?

The GMP with specialization in purchasing management focuses mainly on participants' management and leadership capabilities as well as on organizational aspects of purchasing, purchasing strategies and purchasing excellence. Therefore the program combines business and leadership courses with purchasing management courses.

Who

 should enroll in the GMP?

The GMP Program with Specialization in Purchasing Management is targeted at purchasing managers and executives who wish to strengthen their strategic and leadership skills.

Why

 should I attend?

- Develop your analytical and leadership skills
- Implement new practices and enhance performance to be able to sustain future changes.
- Get equipped with new tools to use external resources for competitive advantage.

How

is the program structured?

Business and Leadership Courses

- Measuring Organizational Performance (3 days)
- Customers and Markets (3 days)
- Developing Competitive Advantage (3 days)
- Developing Communication Skills (2 days)
- Leading Change (2 days)

Purchasing Courses

- Purchasing Strategies and organization (3 days)
- Purchasing Excellence (3 day)

PROJECT

Participants work on their project in between modules.



Certificate of completion

Tuition

€ 7.900 + VAT

The tuition fee covers the costs of lectures, project mentoring, teaching materials, unlimited access to the IEDC Resource Center, certificate of completion and lunches.

Apply before September 4, 2019 and get an early-bird price: **€ 7.500 + VAT**

Admission requirements

- A working level of English (verified in an interview)
- At least three years of relevant work experience
- A completed application form received one month before the start of the program

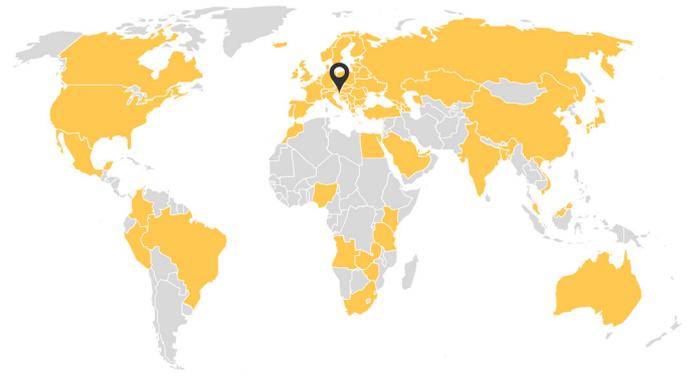
Practical information

When & Where

Module I: **November 4 - 15, 2019**

Module II: **May 17 - 30, 2020**

IEDC-Bled School of Management,
Prešernova 33, 4260 Bled, Slovenia



How to apply?

For the **application process** or **further information** about the program please, **visit www.iedc.si** or contact **Ms Uršula Grošelj**:
P: **+386 4 57 92 528** E: **ursula.groselj@iedc.si**



Organizers

Lead organizer - IEDC

- The IEDC–Bled School of Management, founded in 1986 as the first business school of its type in Central and Eastern Europe, is one of the leading international management development institutions in Europe. It is a place where leaders come to learn and reflect, an international centre of excellence in management development, a business meeting point, and a unique place where works of art complement a creative environment for creative leadership. Some of the world's most eminent professors and consultants teach at IEDC, and participants attend from all over the world. The total number of participants since the establishment stands at more than 90,000 from 100 countries. IEDC is an award winning school: In 2012 it was awarded an MBA innovation Award by AMBA, in 2010 its President Prof. Danica Purg was named International Educator of the Year by the AIB and in 2009 IEDC was named among the 100 top business schools in the world by the Aspen Institute Beyond Grey Pinstripes survey.



A School with a View

Content partner - EIPM

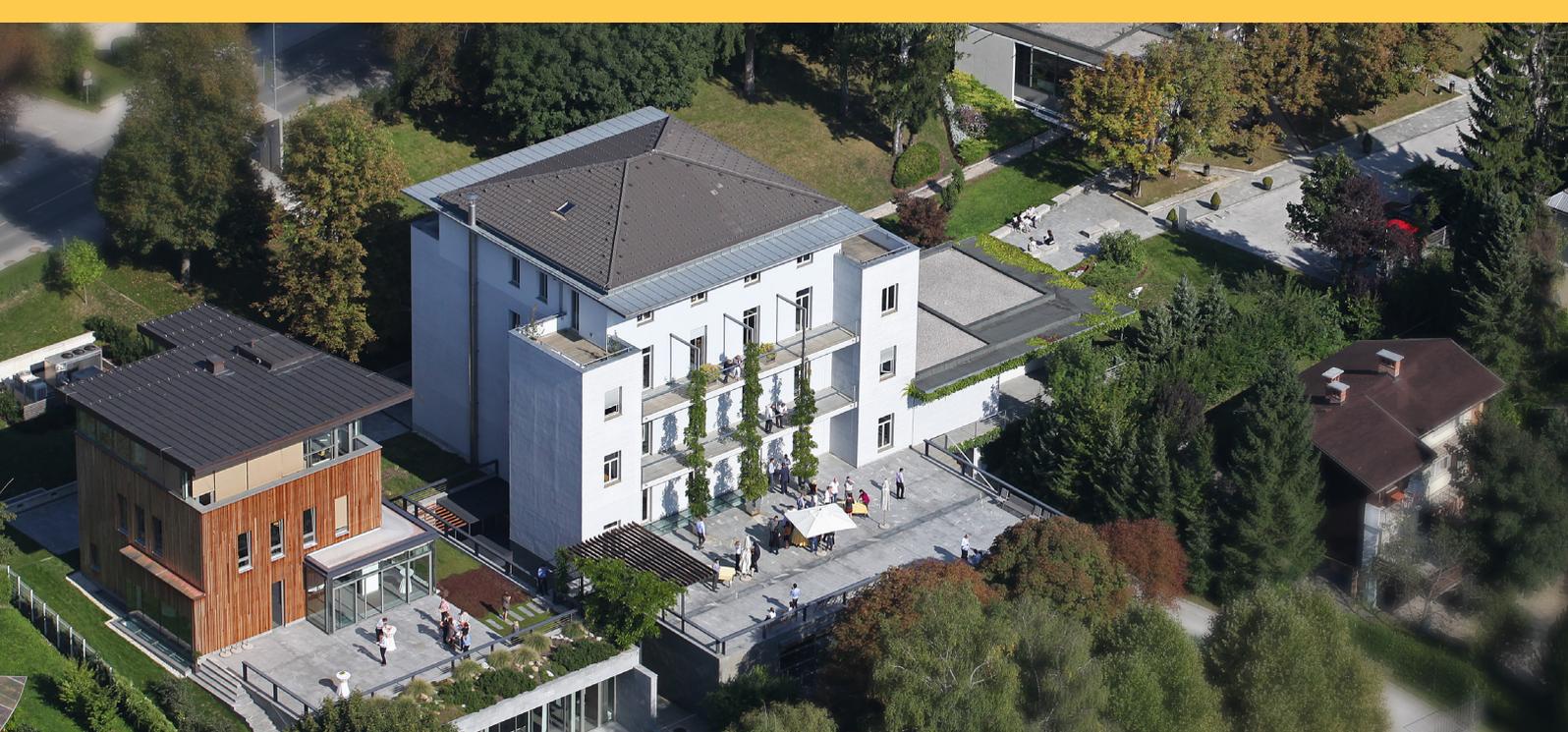
- EIPM (European Institute for Purchasing Management) is a pioneer in purchasing training in Europe and today stands as the leading Global Centre in Executive Procurement and Supply Management Education. Created over 20 years ago by leading companies, EIPM trains and educates each year more than 4000 purchasing professionals worldwide in nine different languages through its programs and partnerships. Currently with branches in Geneva and Shanghai and partnerships in Brazil, South Africa, Spain, Mexico, USA, the Nordic region and India, the Institute has developed a complete range of solutions to meet the training needs of its large base of international clients in all sectors of industry and service. Our methods and tools are consistent, efficient and cost-effective. We place our outstanding suite of tools and our expertise at the disposal of clients who aim at establishing leading-edge performances.



Expert and Marketing Partner - Purchasing Association of Slovenia

- ZNS was founded in 2003 as a non-profit, non-political, independent oriented organization with clear aim to develop a community of procurement executives and purchasing professionals with a common venue and to share ideas and best practices that address the needs and concerns of supply management professionals in Slovenia. As a leading Purchasing organization in Slovenia it has been working in the private and as well in the public sector and is a principal authority for matters concerning Purchasing in Slovenia. ZNS tackles strategic procurement and supply management issues and provides opportunities for the promotion of the profession and the expansion of professional skills and knowledge for individuals and companies.





About IEDC

IEDC is the headquarters of

- IEDC, Postgraduate Studies
- European Leadership Centre
- CEEMAN - International Association for Management Development in Dynamic Societies
- UN Global Compact Slovenia
- Coca-Cola Chair of Sustainable Development
- WISE: Institute for Sustainability and Ethics in Rising Economies
- Team Development Institute

Accreditations



Acknowledgements



- In **2017** the Dean and the President of the IEDC-Bled School of Management received the PRME Pioneer Award for her leadership and commitment to the development of the PRME initiative.
- In **2017** the Dean and the President of the IEDC-Bled School of Management received the Robert L. Dilworth Award for Outstanding Achievements in the field of Executive Learning.
- In **2016** IEDC-Bled School of Management celebrated the 30th anniversary of its establishment.
- In **2016** IEDC-Bled School of Management was named PRME Champion for being a global leader in responsible management education, among 29 schools in the world and the only one in CEE.
- In **2012** IEDC-Bled School of Management received an MBA Innovation Award by AMBA for running one of the four most innovative Executive MBA programs.
- Prof. Dr Danica Purg, the Dean and the President of the IEDC-Bled School of Management, was named the **2010** International Educator of the Year by the Academy of International Business (AIB).



Why IEDC

- We are passionate about developing responsible and inspirational leaders
- We offer responsiveness, relevant and innovative content and cutting-edge methodology
- We orchestrate seamless learning experiences across cultures and geographies

Contact us

IEDC-Bled School of Management

Prešernova cesta 33

4260 Bled, Slovenia

T: +386 4 57 92 500

F: +386 4 57 92 501

E: info@IEDC.si

VIENNA OFFICE

IEDC – Bled School of Management

Hahngasse 6/Mezzanin/17

1090 Vienna, Austria

Contact person: Ms. Gabriele Buchinger

T: +43 1 319 72 58 33

F: +43 1 319 72 58 50

www.IEDC.si

On the shores of Lake Bled in a breathtaking Alpine setting, just 20 minutes by road from Ljubljana International Airport, IEDC Bled School of Management is an award-winning business school created specifically for practicing managers and experienced executives. It is well known for unique, innovative and real-world programs which train highly-experienced participants. World-class professors offer you a flexible and personalized approach that augments our custom-made programs and has given us global recognition. Over the years IEDC programs have inspired more than 90,000 executives from 100 countries. We offer a mix of reflection, inspiration and knowledge that extends beyond the limits of classical management education and enriches the minds of our participants. Come and experience real-world learning that focuses on management and leadership development and transforms executive potential into executive performance.



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