



A School with a View

30
YEARS



WITH
SPECIALIZATION
IN PURCHASING
MANAGEMENT

GMP General
Management
Programs



Who

should attend?

The GMP Program with Specialization in Purchasing Management is targeted at purchasing managers and executives who wish to strengthen their strategic and leadership skills.

What

are the program objectives?

The GMP Program with Specialization in Purchasing Management focuses mainly on management and leadership capabilities as well as on the organizational aspects of purchasing. Among the purchasing courses are purchasing strategy and organizational issues, purchasing management skills and performance indicators and supply chain optimization management. Among business and leadership courses are reinventing the business, developing communication skills, developing competitive advantage, leading people, measuring organizational performance and customers and markets.

In two modules



Purchasing Courses

- Purchasing Management: Strategies and Organizations
- Purchasing Management Skills and Performance Indicators
- Supply Chain Optimization Management

Business and Leadership Courses

- Leading Change
- Developing Communication Skills
- Developing Competitive Advantage
- Leading People
- Measuring Organizational Performance
- Customers and Markets

Project

Participants work on their project in between modules.



**Certificate of completion with the EIPM
Specialisation in Purchasing Management**



PROJECT WORK:

Each participant will under mentorship of program faculty prepare a project dealing with an important business issue from his/her company.

The development of a project is an essential part of the learning process and has to demonstrate a participant's capacity to implement the tools and methodology covered during the Program.

SPECIAL BENEFITS

To the applicants who are Members of Purchasing Association of Slovenia EIPM is pleased to offer the following benefits at EIPM:

- A 15% discount for the annual December Conference
- A 15% discount for the June Executive Roundtable

When & Where

Module I: May 8 - 21, 2016

Module II: November 7 – 18, 2016



IEDC-Bled School of Management offers state-of-the art facilities, designed as an art gallery: a unique venue for **learning and reflection.**

ADMISSION REQUIREMENTS

- Minimum 10 participants
- A working level of English (verified in the interview)
- At least three years of relevant work experience
- A completed application form (the deadline is one month before the start of the program)



Tuition fee: **7.900 € + VAT**

The tuition fee covers the costs of lectures, project mentoring, teaching materials, unlimited access to the IEDC Resource Center and lunches.

Apply 3 months before the start of the program and profit from an early-bird price: **7.500 € + VAT**

APPLICATION AND FURTHER INFORMATION

Please visit www.iedc.si/gmp-ps for more information about the program or contact us at **+386 4 5792 500** or **tadeja.omovsek@iedc.si**.



Lead organizer - IEDC

- The IEDC–Bled School of Management, founded in 1986 as the first business school of its type in Central and Eastern Europe, is one of the leading international management development institutions in Europe. It is a place where leaders come to learn and reflect, an international centre of excellence in management development, a business meeting point, and a unique place where works of art complement a creative environment for creative leadership. Some of the world's most eminent professors and consultants teach at IEDC, and participants attend from all over the world. The total number of participants since the establishment stands at more than 75,000 from 80 countries. IEDC is an award winning school: In 2012 it was awarded an MBA innovation Award by AMBA, in 2010 its President Prof. Danica Purg was named International Educator of the Year by the AIB and in 2009 IEDC was named among the 100 top business schools in the world by the Aspen Institute Beyond Grey Pinstripes survey.

Content partner - EIPM

- EIPM (European Institute for Purchasing Management) is a pioneer in purchasing training in Europe and today stands as the leading Global Centre in Executive Procurement and Supply Management Education. Created over 20 years ago by leading companies, EIPM trains and educates each year more than 4000 purchasing professionals worldwide in nine different languages through its programs and partnerships. Currently with branches in Geneva and Shanghai and partnerships in Brazil, South Africa, Spain, Mexico, USA, the Nordic region and India, the Institute has developed a complete range of solutions to meet the training needs of its large base of international clients in all sectors of industry and service. Our methods and tools are consistent, efficient and cost-effective. We place our outstanding suite of tools and our expertise at the disposal of clients who aim at establishing leading-edge performances.

Expert and Marketing Partner - Purchasing Association of Slovenia

- ZNS was founded in 2003 as a non-profit, non-political, independent oriented organization with clear aim to develop a community of procurement executives and purchasing professionals with a common venue and to share ideas and best practices that address the needs and concerns of supply management professionals in Slovenia. As a leading Purchasing organization in Slovenia it has been working in the private and as well in the public sector and is a principal authority for matters concerning Purchasing in Slovenia. ZNS tackles strategic procurement and supply management issues and provides opportunities for the promotion of the profession and the expansion of professional skills and knowledge for individuals and companies



About IEDC

Affiliations & Partnerships

- European Leadership Centre
- CEEMAN
- UN Global Compact Slovenia
- Coca-Cola Chair of Sustainable Development
- Principles for Responsible Management Education (PRME)

Why IEDC

- We are passionate about developing responsible and inspirational leaders
- We offer responsiveness, innovative content and cutting-edge methodology
- We orchestrate seamless learning experiences across cultures, geographies and industries.



Acknowledgements

- IEDC - Bled School of Management was in 2012 awarded with MBA Innovation Award by AMBA for being one of the four most innovative Executive MBA programs.
- Prof. Dr. Danica Purg, IEDC President, was named the 2010 International Educator of the Year by the Academy of International Business (AIB).
- IEDC was named among 100 top business schools in the world concerning innovations according to the Aspen Institute's 2009-2010 edition Beyond Grey Pinstripes.

Accreditations



International
Quality
Accreditation



On the shore of Lake Bled in the breathtaking Alpine setting, just 20 minutes by road from Ljubljana International Airport IEDC-Bled School of Management is an award-winning business school created specifically for practicing managers and experienced executives. It is well known for its unique, innovative and real-world programs that enroll highly-experienced participants. World-class professors offer you a flexible and personalized approach that upgrades our custom-made programs and gives us a globally renowned recognition. Welcome to IEDC!

Over the years IEDC programs have inspired more than **75.000 executives** from **80 countries**. We offer a mix of cultures and knowledge that exceeds the limits of classic business education and enriches the minds of its participants. So get in touch with real world learning that focuses on leadership development and transforms executive potential into executive performance.



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