



**IFPSM**

INTERNATIONAL FEDERATION OF PURCHASING & SUPPLY MANAGEMENT

**1977**

**First WORLD SUMMIT**

**Venice Italy**



# 2023 IFPSM World Summit

21-23 September 2023

## Procurement to Lead Value Capture

while coping with inflation, shortages and geopolitical instability



The IFPSM World Summit is organized in collaboration with ADACI, the Italian Association of Purchasing and Supply Management

# Venue of the Grand Opening of the Summit



## Palazzo Vecchio

The best synthesis of the city's fourteenth-century architecture and one of the most famous buildings in the world



Thursday 21 September 16.30-18-15

## Grand Opening of the World Summit Hall of 500 Palazzo Vecchio





## Borghese Palace XV century

the most striking example of neoclassic architecture of the Tuscan capital

Venue for the Gala Dinner





**Congress Palace  
Venue  
for the  
World Summit**

## **Preliminary Programme**

14.00-18.00

Public Procurement Session promoted by IFPSM Africa Chair on the theme: 'Comparison between European and African rules and best practices in public procurement'

Programme being defined

9.30-12.15 IFPSM Europe Meeting at Palazzo Borghese  
IFPSM Africa Meeting at Palazzo Borghese  
IFPSM AsiaPacific Meeting at Palazzo Borghese  
12.15-13.15 lunch buffet at Palazzo Borghese

13.45-16.00 IFPSM Board Meeting at Palazzo Vecchio,

**13.45- 16.00 ADACI event Hall of 500 Palazzo Vecchio**

**16.30-17.00 Grand Opening of the World Summit Hall of 500 Palazzo Vecchio**

17.00-18.00 Round table on the 'Impact of the geopolitical system on the global supply chains and need for procurement to ensure innovation and added value'

CEO of Prada,

Luciano Bozzo Professor of international relation and strategic studies at University of Florence

Hitachi (?)

18.00-18.15 Delivery of the Excellence Awards

**20.00- 23.00 Welcome Dinner** (by reservation)



9.00 -12.15 **Council dell'IFPSM at the Congress Palace**

9.30-12.15 CPO Lounge **ADACI main hall of Congress Palace**

12.15-13.15 lunch buffet at Congress Palace

**13.40 Opening of the Congress Proceedings** (Plenary session)

13.40 -14.00 **Greetings from the Presidents of ADACI, IFPSM and Mayor of Florence**

14.00-14.30 **'World geopolitical framework'** Erkki Liikanen former governor of the Bank of Finland

14.30-15.00 **'US-China decoupling and its impact on the international commerce'** Edward J. Altman, Professor of Finance, Emeritus,  
at New York University's Stern School of Business.

15.00-15.30 **International trade and open strategic autonomy of EU** (EU Commissioner)

15.30-16.00 **Coffee break**

16.00. 16.30 **The space supply chain** Tommaso Ghidini European Space Agency

16.30-17.15 **Business and supply management strategies**

Stephane de Saint Jean Senior VP CPO Global Purchasing bioMérieux

Marco Valle CEO of Azimut Benetti

17.15-18.10 Round table on the theme: Procurement strategies: **from the Kraljic Matrix to the value proposition passing through sustainability and innovation**

Video Peter Kraljic 20' (?)

Gundula Ullah, CPO & CSO Funke Media Group, Germany



**20.00 -23.00 Gala Dinner at Palazzo Borghese** (by reservation)

Saturday 23.09.2023	<b>Main Hall of Palazzo Congressi</b> Conductor Frediano Finucci		<b>Green Room of Palazzo Congressi</b> (2° floor) Mariangela Pira Conductor of Reporter and Sky TG24
9.00-9.25	<b>Overview of P&amp;SCM automation and innovation in South America</b> Salvator Diaz Messico	9.00-9.25	<b>Procurement Risk Management</b> , Heiko Hartkamp Head of Purchasing Technology at Swisscom Switzerland AG
9.30-11.00	<b>Round table on innovation and value capture tasks in different industries: ENI, ENEL, Leonardo, Hitachi, Ikea</b>	9.30-10.25	<b>Round table on Italian excellence</b> Illy Caffè, Aboca, Ferrero..
		10.25-11.05	<b>Round table on ‘Public procurement innovation to make it more agile and effective’</b> Inps, Inail, Contessa Italian State Council, Gil Zefoni
11.00-11.25	Coffee break	11.05-11.30	Coffee break Golden sponsor
11.25-11.45	<b>Blockchain and purchasing process</b> Platinum sponsor	11.30-11.45	
11.50-12.15	<b>Reengineering delle global supply chains (?)</b> Jean Luc Baras, President Conseil National des Achats France	11.50-12.15	<b>Artificial Intelligence in Procurement and Supply Chain Management</b> Mariusz Geraltowski President of PSML
12.20-12.40	<b>Tenacity and resilience as prerequisites for pursuing one’s goals</b> Niccolò Campriani, International Olympic Committee	12.20-12.45	<b>Challenges and constraints of Procurement in Africa</b> Speaker from Kenya
12.45-13.00	Golden sponsor	12.45.13.00	Golden sponsor
13.00-14.00	Lunch Buffet	13.00-14.00	Lunch buffet

Sabato  
pomeriggio  
23.9.2023

## Plenary Session at Palazzo Congressi

Conductors: Frediano Finucci e Mariangela Pira

Remarks

14.00-14.25

**Overview of the economy and procurement in mail African countries**  
Chris Oanda President of IFPSM

14.25-14.55

**Agile Logistics (?)** Chinese speaker (introduction by Cai Jin IFPSM Asia Pacific Chair)

14.55-15.25

**Value Proposition of Procurement: from ordering office to promoter of strategic and innovative partnerships** Andrea Wetjen, VP Procurement, Airbus

15.25-15.50

Coffe break

15.50-17.00

**Business and supply management strategies**  
Piaggio, Ducati, Lamborghini, Alpha Tauri

17.00-17.25

**The relevance of innovation**, Giorgio Parisi Nobel Prize for Physics (?)

17.25-17.35

Presentation of World Summit 2024

17.35-17.45

Closure of the World Summit

## Provisional list of the subjects presented by the various speakers

- Two presentations on macroeconomic themes
- Overview of economy and procurement in main African countries
- Challenges and constraints of Procurement in Africa
- Overview of innovation and digitalization of procurement in South America
- Round table on innovation in public procurement
- Comparison between European and African rules and best practices in public procurement
- 1 presentation on procurement strategies
- 5 presentations on innovation and value capture of procurement in different industrial sectors
- 1 presentation on the supply chains reengineering
- 1 presentation on risk management
- 1 presentation on procurement sustainability
- 1 presentation on new operating models in procurement
- 2 presentation on AI applications in procurement
- 1 presentation on procurement automation and future role of the buyer
- 1 presentation on logistics
- 1 presentation on the application of the blockchain in procurement
- Round table on business and/or purchasing strategies made by successful entrepreneurs
- Examples of Italian excellence

